



BENEFITS OF PARTICIPATION

Delegates will have the opportunity to attend organised group meetings with key local players, as well as incorporating briefing meetings presented by qualified speakers with in-market experience and the opportunity to meet with local companies. Delegates will also attend two exclusive networking receptions hosted specifically for the group.

- ✓ 10-14 pre-arranged meetings with key Operators and Tier 1 Contractors
- ✓ Networking Reception at the British Ambassador's Residence in both locations
- ✓ Meet and network with relevant local companies, partners & agents
- ✓ In Country briefing: local content, business environment & key players in the market
- ✓ Your company profile included in official delegation brochure
- ✓ Insight from EIC sector analysts
- ✓ Support from DIT, local chambers and business councils
- ✓ Support from EIC's regional office in Dubai
- ✓ Support from an experienced EIC Delegation Manager



WHY MAURITANIA AND SENEGAL?

Mauritania & Senegal represent new, emerging oil and gas markets offshore West Africa. The flagship projects associated with these countries are BP-Kosmos's Greater Tortue-Ahmeyim project and Woodside-Cairn's SNE Deepwater development; with future development opportunities on the horizon such as the Yakaar and Teranga gas fields. There has been further interest in the region by operators Tullow Oil, Petronas, and Total.

Offshore investment figures contributed by oil players to the governments of Senegal and Mauritania indicate that \$40 billion will be spent between 2019 and 2024, and another \$60 billion before 2030. Most final investment decisions and upstream approvals have been delayed to 2019, which allows time for a new code to emerge and for the Energy Minister Mansour Kane to ease out non-performing smaller operators in favour of awarding licences to major and mid-sized operators. The region has the future potential to become a leading LNG hub.

ITINERARY

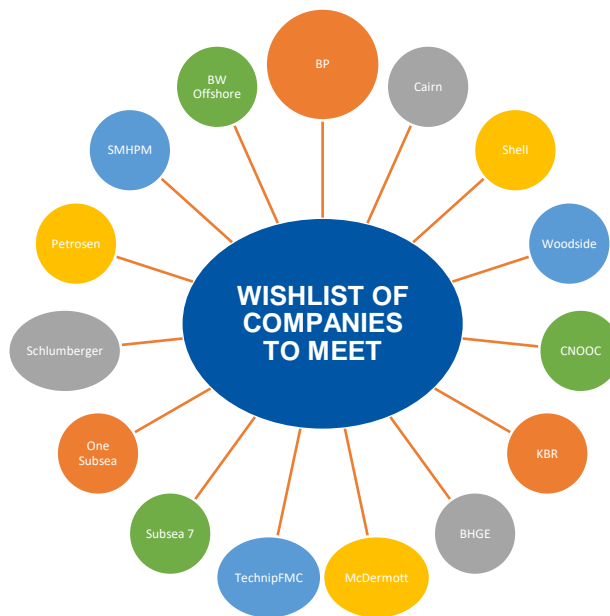
The programme will consist of group meetings in Nouakchott and Dakar. These meetings will include key players within the industry including representatives from both national and international operators as well as international EPC contractors and local companies. Delegates will also attend two networking receptions, at the British Ambassador's Residence/British Embassy in each location, which typically sees a turnout of government officials, business leaders and high level oil & gas stakeholders.

The delegation will be tailored to meet your needs. Once your booking is confirmed you will be asked to complete a Supplementary Data Form with the names of companies and individuals you would like to see included in the programme.



"The EIC (in conjunction with DIT) have surpassed themselves in the organisation of trade delegation to Uganda – a memorable and positive experience on many different levels.

Peter George, BWS International Ltd



	EARLY BIRD	REGULAR
EIC MEMBER RATE	£2,660 +VAT	£2,760 +VAT
NON-MEMBER RATE	£2,999 +VAT	£3,099 +VAT

EARLY BIRD DEADLINE – 29th April 2019

APPLICATION DEADLINE – 5th July 2019

In partnership with:



APPLICATION FORM

Mauritania and Senegal Trade Delegation

Please return your completed and signed application form to lucia.durante@the-eic.com

Delegate name: _____ Job title: _____
UK Company name: _____ Company reg no: _____
UK Address: _____
Direct line: _____ Switchboard: _____
Mobile: _____ Email: _____

Application forms without UK registered company details will not be accepted.

- a) I wish to participate in the delegation and will pay the total cost as shown below.
- b) I understand the terms and conditions of participation and accept the cancellation terms.
- c) I agree to complete the post-event questionnaire.

	Early Bird	Regular
EIC Member	£2,660 +VAT	£2,760 +VAT
Non-Member	£2,999 +VAT	£3,099 +VAT

- Please send an invoice to _____
- I will send a cheque made payable to 'Energy Industries Council' covering the appropriate cost above.
(Alternatively, you can pay by bank transfer: Nat West plc – Sterling Account: 05501288; Sort Code: 60-15-33)
- I wish to pay via credit card:

Card number: _____
Start date: _____
Expiry date: _____
Name on card: _____
Signature: _____

- d) Is your business a "potential or developing exporter"? Yes No
(Has it exported less than 25% of turnover during the last 12 months?)
- e) Is your business "new to market" (not exported to this market in the last 12 months)? Yes No

Signature: _____

Name (in caps): _____ Date: _____

The Customer warrants that the person submitting the Booking Form is fully authorised to enter into the Contract on behalf of the Customer. Please note that your application covers only the company or business declared above unless you have our consent in writing. We reserve the right to ask for proof of the eligibility of your company or business and the credentials of your representative as a condition of attendance on the delegation. Representation or promotion of any company or business not named in the application or otherwise having our written consent may result in your exclusion from the delegation without any right to a refund.

PLEASE DO NOT BOOK ANY TRAVEL OR ACCOMODATION UNTIL THE DELEGATION IS CONFIRMED

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